## Corporate Profile

## 公司簡介

Vedan International (Holdings) Ltd. has been listed on the Main Board of the Stock Exchange of Hong Kong since 2003. The Group is the leading producer of fermentation-based amino acids, food additive products and cassava starch-based industrial products in Asia. Our products are sold to food distributors, international trading companies, and manufacturers of food, paper, textile, and chemical products in Vietnam and other ASEAN countries, the PRC, Japan, Taiwan and several European countries. Most of our products are marketed under the VEDAN brand name.

Since the 1970s, our products have been marketed in Vietnam, the PRC, and other ASEAN countries. To accelerate market expansion, the Group established Vietnam Vedan in 1991 as our major production base. Since then, the Group\*s production has undergoing continuous expansion due to strong growing demand. The Group is currently the largest MSG producer in the Southeast Asian region, and the largest supplier of lysine and cassava starch- based industrial products in Vietnam. In 1995, Vedan acquired a factory in Xiamen to focus on developing the PRC market. In 2004, the Group further acquired the assets and MSG business of Shanghai Vedan Foods Company Limited, which will be developed into its business operations center in the PRC, signifying its determination and commitment to become a major player in the PRC market. To ensure the Group has a stable supply of starch and a strong production platform for starch related products, Vedan Vietnam acquired Ve-Thai Tapioca-Starch Co. Ltd. in November 2005. In December the same year, Shandong Vedan Snowflake Enterprise Co., Ltd. was established and started production of GA in April 2006. Shangdong Vedan Snowflake will play a crucial role in Vedan\*s global supply chain in the future, allowing it to meet the demand and to stabilize prices of raw materials, hence facilitate its business development strategy in China.

Leveraging on our production facilities located in Vietnam and China, steady upstream supply of raw materials, our possessing of advanced fermentation production technology and other biochemical processing technology, coupled with the experienced management team, the Group boasts strong competitiveness over its peers.



味丹國際於二零零三年在香港聯交所主板上市。本集團是亞洲區域內以醱酵技術生產氨基酸產品、食品添加劑及澱粉工業產品的領先生產製造商。味丹國際的產品銷售予越南、東盟國家、中國、日本、台灣以及一些歐洲國家的食品分銷商、國際貿易公司,以及食品、紙類加工、紡織和化學產品生產商,本集團大部份產品均以「味丹」品牌銷售。

自七十年代起,我們的味精產品即銷售到越南、中國及其他東盟國家。為加快開拓市場,本集團於一九九一年成立越南味 丹作為主要的生產基地,之後,業務不斷發展,生產規模也持續擴大。目前,已是東南亞地區最大的味精生產廠商。在越 南國內則是最大的賴氨酸和澱粉工業產品供應商。於一九九五年收購廈門茂泰廠以專注於發展中國市場。更在二零零四年 收購上海味丹食品公司之資產及味精業務,作為其中國區營運中心,務求全力開發中國市場。二零零五年十一月味丹越南 完成收購味泰木薯澱粉有限公司,將為本集團提供穩定之澱粉供應,並加強澱粉產品的生產基礎。同年十二月成立山東味 丹雪花實業有限公司,並於二零零六年四月開始生產谷氨酸。未來,將成為味丹國際全球供應鏈中的一個重要環節,讓集 團進一步穩定原材料供應量及價格,以配合其於中國的業務發展策略。

憑藉我們位於越南和中國的生產設施、上游原材料的穩定供給,所擁有高級醱酵工藝技術以及其他高級生化加工技術,加 上管理層團隊所擁有的豐富經驗和知識,本集團對所從事的行業享有優勢競爭力。